



# CLEANING EQUIPMENT LEASE OPTIONS



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New Zealand's Leading  
Provider of Professional  
Cleaning Equipment.

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## WHAT IS THE ADVANTAGE OF LEASING?

Leasing cleaning equipment is an excellent way of conserving valuable working capital to use elsewhere in your business and paying a lease amount through an operating expense budget.

Lease is also often preferred when there is not a capital expense allocation for equipment that is needed before the next financial year.

## WHAT TYPES OF LEASE ARE AVAILABLE?

There are 2 ways you can lease cleaning equipment.

### Operating Lease

- 100% tax deductible.\*
- Option to upgrade to a new machine at the end of the lease contract if you want to continue another .
- Flexible options at the end of your contract allowing you to extend.
- Ownership is retained by the lease provider at the end of the contract.

### Lease-to-Own

- Asset & liability - interest and depreciation claimed as a tax deduction\*
- Ownership transfers to you after the last payment is made.

\*Contact your tax advisor for further details

## WHAT IS THE STANDARD CONTRACT LENGTH?

The standard term is 36 months however in most cases we can also provide contracts from 12 months through to 5 years.







### WHAT ARE THE STEPS TO GETTING A LEASE SIGNED UP?

1. Talk with one of our team to determine the most appropriate equipment to achieve the cleaning result you need.
2. We will provide you with a quotation that shows all the contract options, monthly instalment rates and GST treatment.
3. Upon acceptance of the preferred option shown on the quote, our lease provider will contact you to arrange the necessary paperwork to complete the agreement.
4. When the lease forms have been signed, Proquip will deliver the equipment to you so you can start benefiting from it immediately.

### WHAT DO OUR CUSTOMERS SAY ABOUT LEASING?



*"We purchased the TTE1100 and finance costs were the same as the cleaning contract over 3 years - a cost neutral purchase. We were using a contractor on a weekly cleaning schedule, but the factory was getting dirty by the same afternoon. Now we sweep the factory 3 times every day, and if we miss a sweep, staff complain about the dirty floor."*

*Nigel Barrett, ENI Engineering – Sweeper pictured in workshop above.*



# Servicing Industry New Zealand Wide

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